



We Obsess About the Partner & Customer Experience

Our marketplace is rapidly expanding in both the variety and complexity of communications solutions. Distribution in our Channel has also changed to meet today's customer demands. Whether you're a Technology Solutions Brokerage, Solutions Distributor, Subscription Commerce Platform, Trusted Advisor or a Partner, people buy from people they like and respect. This is how we have worked with Customers exclusively through Partner/Distributors for over 21 years.

Despite all the technological changes over the years, success and stability in our business still comes down to Partner/Distributors working with a Communications Provider that focuses on maintaining positive long-term customer experiences. NHC works with our Partner to ensure that their customers have the right mix of network, overlay and managed communications solutions. That solutions fit the customers' requirements, are engineered properly, priced competitively, installed correctly using talented project managers, billed accurately, and serviced 7X24X365.

We help Partners get to "yes" faster. They find us easy and resourceful to work with. They appreciate our competitive commissions, sales support, STACK Solutions and portal. Customers trust us to be their long-term strategic communications provider.

Don't take our word for it ask a Partner.

"NHC continues to be a top choice for AppDirect advisors for managed networks with security & POTS replacement. They impress our team every day with their commitment to strong pre-sales support, a great install experience, and accurate billing. In one of our most competitive spaces, NHC stands tall for AppDirect."



Christopher Shubert
VP Channel Sales



AppDirect is a San Francisco-based B2B subscription commerce platform company that brings together technology providers, advisors, and businesses to simplify how they buy, sell and manage technology. More than 1,000 providers, 10,000 advisors, and 5 million subscribers rely on the AppDirect ecosystem of subscription marketplaces to power their innovation, growth, and success.



THE Communications STACK Provider™

Visit Us at **CVx Expo 23**

Scottsdale, AZ - Nov 14-16

Booth 2001

nhcgrp.com/partners | [@stackNHC](https://twitter.com/stackNHC)

